

We seek to partner with skilled operators to acquire, grow and improve companies in the lower middle market

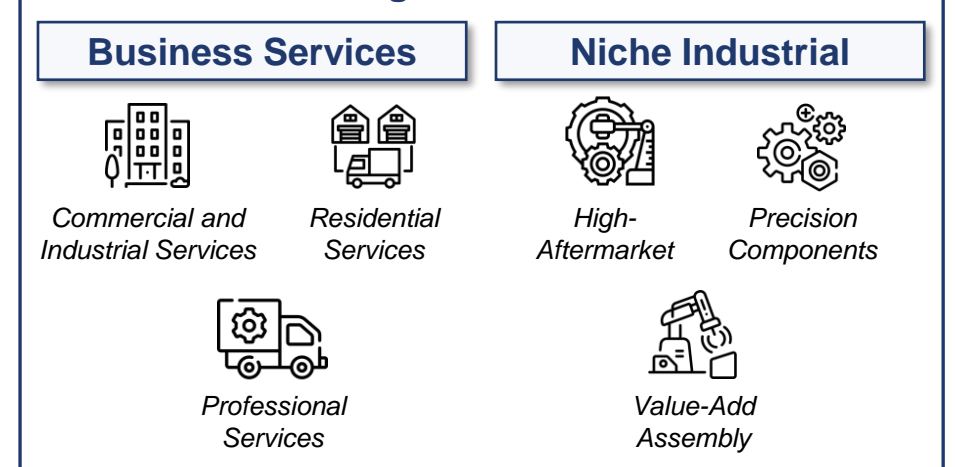
MSP Overview

- Monroe Street Partners (“MSP”) is a Chicago-based investment firm seeking to partner with family / founder-owned, lower middle market businesses where we can leverage our experience, advisory board and professional network to drive superior outcomes
- Highly-focused, targeted strategy focused on companies in the Business Services and Niche Industrial sectors
- MSP is backed by significant committed equity capital sourced from select family offices and high-net-worth individuals in our personal and professional networks
 - Ample committed capital to meet all expected equity needs in our desired transaction size range
 - MSP founders intend to invest large portion of personal liquidity alongside our investors
- MSP is led by Alex Foshager and Ken Mill, Goldman Sachs alum with 15+ years of Industrial & Business Services investment banking experience
 - MSP is supported by a deep bench of operating partners that will assist in each step of the transaction process – from sourcing transactions to setting and executing strategy

Transaction Criteria

Business Characteristics	Transaction Type
✓ Proven mgmt. team	✓ Control transactions
✓ Recurring revenues	✓ Founder liquidity events
✓ Durable cash flow generation	✓ Owner or mgmt.-led buyouts
✓ 5+ years history	✓ Recapitalizations
✓ Based in U.S.	✓ Growth equity
✓ \$2 - \$5mm EBITDA	

Target Industries



MSP’s Core Tenets

- Long-Term Vision**
We are not a private equity fund and are not restricted by artificial time horizons
- Collaborative Partnership Approach**
Team structure allows for maximum flexibility, from direct involvement to board advisory
- Flexible Strategic Mandate**
Assess opportunities on an individual basis and target specific value-add opportunities
- Patient and Aligned Capital**
Serve as long-term, prudent stewards of the businesses we oversee
- Legacy is a Priority**
Preserve the previous owners’ legacy and ensure protection of the company’s reputation

MSP’s Competitive Advantage

Niche Strategy | Experience | Access to Talent



Contact Us

All communications should be addressed to the representatives of Monroe Street Partners listed below:

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Monroe Street Partners

Overview of Founders

MSP
MONROE STREET PARTNERS

MSP's Principals bring a wealth of experience across strategic advisory, financing, and transaction execution gleaned from their collective 15+ years of experience in Goldman Sachs' Investment Banking Division



Alexander Foshager
Founder, Managing Partner

- Prior to founding MSP, Alex Foshager was a vice president in Goldman Sachs' Industrials Group
- During his time at Goldman Sachs, Alex advised on both buy-side and sell-side transactions across the size spectrum, gaining valuable execution experience and formulating meaningful relationships across the industrials sector. Select transactions include:
 - \$6.8 billion sale of Bemis to Amcor
 - \$4.3 billion sale of Clarcor to Parker-Hannifin
 - \$170 million sale of MACtac to Platinum Equity
 - \$365 million sale of Buffalo Filter to ConMed
- Alex started at Goldman Sachs in 2013 in the Real Estate Group and holds a BBA in Finance from the University of Wisconsin-Madison



Ken Mill
Founder, Managing Partner

- Prior to founding MSP, Ken Mill was a senior associate in Goldman Sachs' Industrials Group
- Across his experience on both buy-side and sell-side transactions, Ken was able to glean valuable insights from some of the best private equity investors and management teams in the industry. These experiences have been instrumental in shaping Ken's investment philosophy. Select transactions include:
 - \$1.3 billion sale of Osmose to EQT
 - \$500mm IPO of BrightView
 - Madison's \$3.6 billion acquisition of Nortek Air
 - \$2.2 billion sale of Sykes to SITEL Group
- Ken started at Goldman Sachs in 2016 and graduated Summa Cum Laude from the University of Pennsylvania with a degree in Economics

Experience Summary

15+

Years of combined experience in Goldman Sachs' Investment Banking Division

\$100bn+

Executed M&A transaction volume across Industrial and Business Services sectors

30+

M&A transactions executed across relevant Industrials verticals

20+

M&A transactions executed across relevant Business Services verticals

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